

Cybersecurity Compliance Services for Legal Tech Company

PROJECT DETAILS

 Cybersecurity

 Feb 2020 - Apr 2022

 \$10,000 to \$49,999

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“Forward Security delivered what they promised to deliver.”

PROJECT SUMMARY

Forward Security Inc. supported a legal technology startup with two security compliance projects. The first project was SOC2 process guidance, and the second one was penetration testing on their platform.

PROJECT FEEDBACK

The reports, guidance, and feedback provided by Forward Security were very thorough, helpful, and of high quality, so the client was very pleased with their work. The team excelled at setting the right expectations, accurately meeting the deadlines and staying on budget.



The Client

Introduce your business and what you do there.

I'm the chief legal officer of TreeFort Technologies Inc., a legal technology startup operating in the digital ID space.

The Challenge

What challenge were you trying to address with Forward Security Inc.?

Forward Security helped us with the security of our system.



Jay Krushell
Chief Legal Officer, TreeFort Technologies Inc.

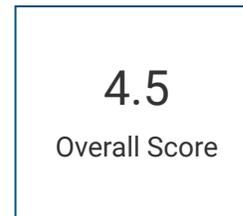


IT Services



Edmonton, Alberta

CLIENT RATING



Quality: 4.5



Schedule: 5.0



Cost: 4.5



Would Refer: 5.0





The Approach

What was the scope of their involvement?

We've engaged with Forward Security twice. For our first engagement, they guided us through a SOC2 process (Service Organization Control 2), which was basically the first level of our security analysis. During this process, they worked with our technical team to review our system. They conducted a lot of interviews and discussed the architecture of our platform, including the type of information that this platform stored. Then, they helped us identify risks in areas where we needed to improve.

On the second project, Forward Security helped us with penetration testing. They again worked with our team and got access to our code. During this process, they performed tests and analyzed our platform. Then, they produced a report highlighting their findings, which also contained recommendations and strategies for dealing with the problems they found.

What is the team composition?

During our first engagement, we worked with three people from Forward Security. One person was in charge of the day-to-day technical work, and the other two were account managers who oversaw the process. As for our second engagement, we worked with four people from their team: two project managers and two technical people.

How did you come to work with Forward Security Inc.?

We got a grant from the federal government to improve our security. Through this granting process, they connected us with an intermediary company that interviewed us to know our needs. Then, they recommended and put us in touch with Forward Security.



How much have you invested with them?

We spent around \$50,000.

What is the status of this engagement?

Our first engagement started in February 2020, and the second one in November 2021. This second engagement ended in April 2022.

The Outcome

What evidence can you share that demonstrates the impact of the engagement?

The reports that Forward Security produced were very thorough and helpful, and they gave us a lot of good guidance. After our first engagement, I met with our technical team, and they were very impressed with their work. Based on that feedback, we decided to hire them for the second project. After the second project, our team reiterated that Forward Security's work was very thorough and of high quality – they actually told me that they would like us to hire Forward Security for our next assignment.

How did Forward Security Inc. perform from a project management standpoint?

Forward Security's project management went very well. They were on budget; we had no cost overages. Regarding timelines, they were also on point. They took them as long as we expected these projects to take and as long as they promised. We communicated via email and video conferences.

What did you find most impressive about them?

Forward Security delivered what they promised to deliver. Although I haven't worked with other similar companies in the past, I know that not everyone is able to do that.



Are there any areas they could improve?

Not really, although it would have been great if Forward Security had spent more time understanding our business initially.

Do you have any advice for potential customers?

Negotiate with them and go through their initial proposal in detail to understand it. If you have concerns about it, talk to them and ensure that everyone is on the same page.

